

AGENDA

TK Airport Solutions S.A.

01

Who are we?

02

MAX Automate

03

Other Digital Solutions



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MAX Automate

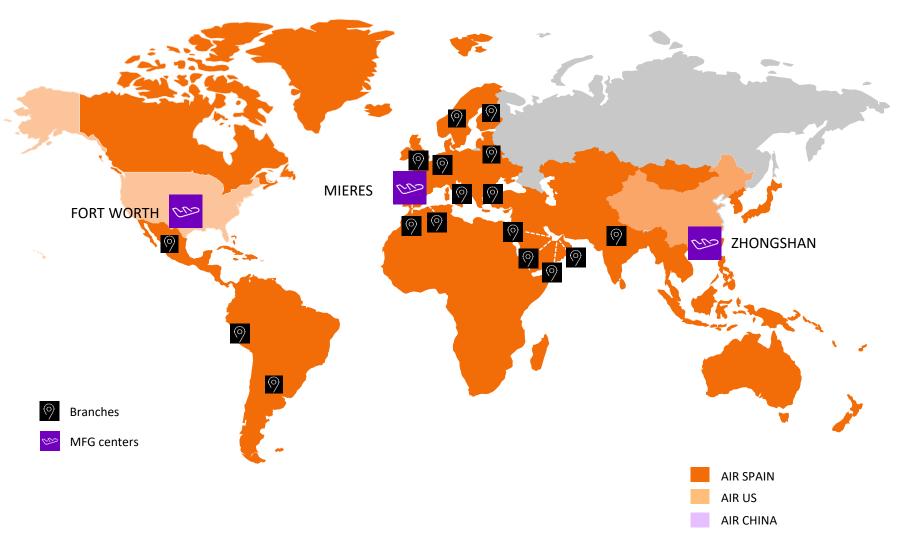
03

Other Digita Solutions





TK AIRPORT SOLUTIONS. OUR FOOTPRINT



KEY DATA



~ 1.200 people



MFG centers



+ 5.500 PBBs installed in +370 airports



branches



+ 1.200 UuM in 45 airports



+ 50 airports with MAX solutions





TK AIRPORT SOLUTIONS BUSINESS LINES

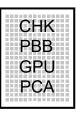
New Installation

PBB & GSE

Industry-leading passenger boarding bridges and ground support equipment engineered for your airport



VDGS



Made for the future, from the pioneers of **VDGS**





Your **expert** modernization partner, keeping assets up and running for longer



Your **expert** service partner, worldwide, at all times

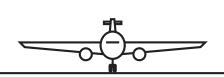




Pioneering future intelligent gate operations

MAX Solutions: Making your













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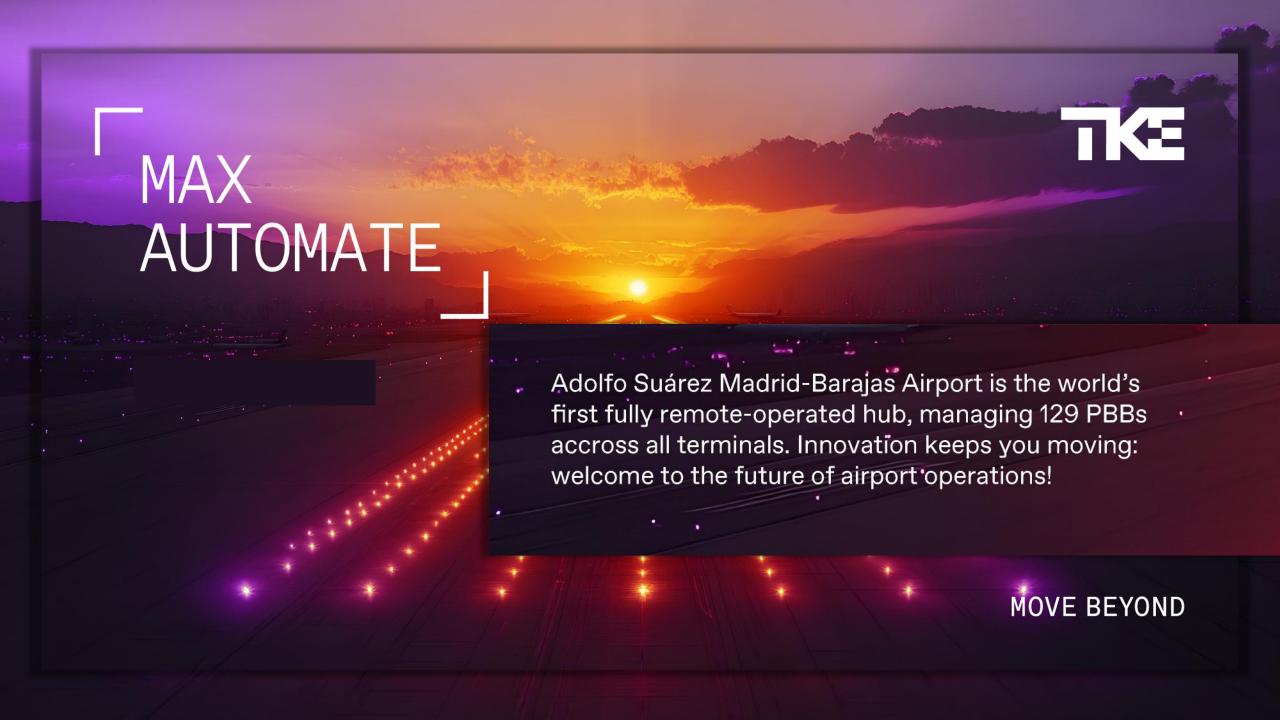
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PROJECT DESCRIPTION

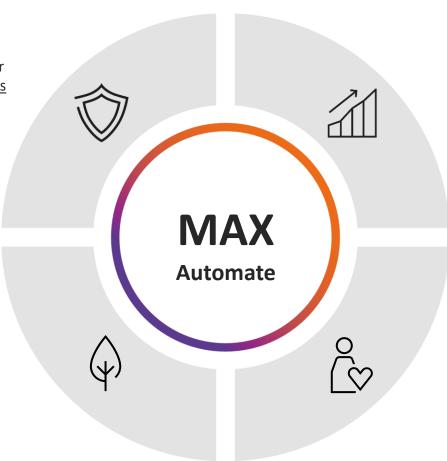
MAX Automate value proposition

Safety

By minimizing in-person involvement in danger situations, MAX Automate <u>significantly reduces</u> <u>potential incidents and the risk of damage to</u> <u>PBBs and aircraft</u>, ensuring safer and more reliable operations.

Sustainability

By eliminating operator transfers between PBBs, MAX Automate significantly reduces vehicle usage on the apron, leading to <u>lower CO₂ emissions</u> and a greener, more efficient operation.



Efficiency

MAX Automate delivers exceptional operational quality while <u>cutting costs and minimizing</u> <u>downtime</u>. It bridges gaps in docking kick-off, streamlining workflows and reducing operational demands

Inclusivity

MAX Automate remote-control room provides superior working conditions and accessibility, making it ideal for <u>individuals with disabilities</u> and promoting a collaborative and inclusive workplace.

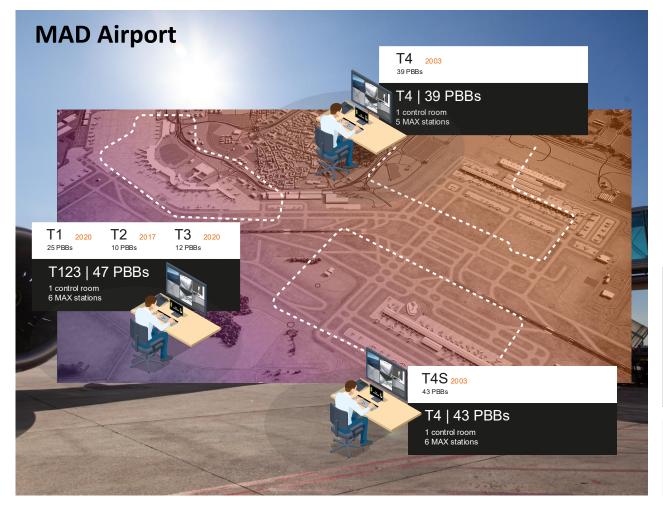
Efficiency, Safety, Sustainability & Inclusivity

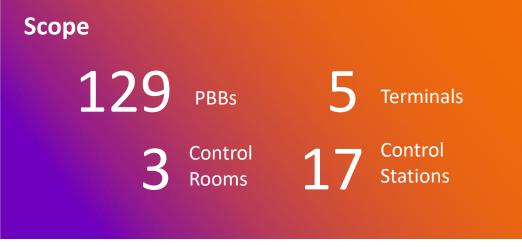
Strictly confidential
Source: TKE internal information



PROJECT DESCRIPTION

MAX AUTOMATE: MAD RCS DEPLOYMENT







Passenger volume

M passengers / year

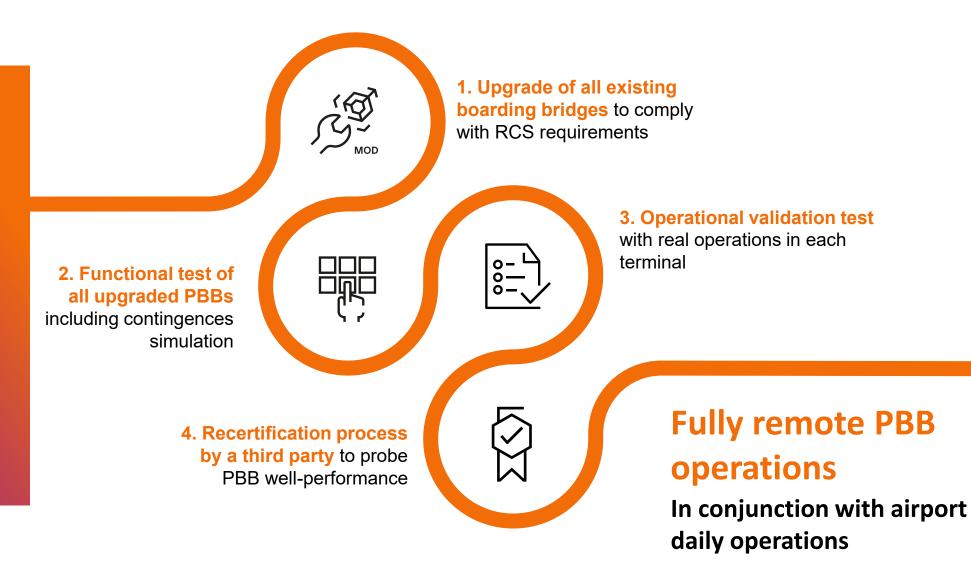




ROAD MAP FOR REMOTE OPERATIONS

Journey to envolve manual operations...

... towards an integrated and fully remote operations of PBB require for a detailed approach to combine the RCS system' implementation with daily MAD operations



Г

PBB REMOTE DOCKING OPERATIONS

PBBs are at the touch of a button, saving travel time.

The PBBs can be operated locally from the cabin when necessary.

All PBBs can be controlled from a remote-control station

Each PBB can be controlled from any remote-controlled station







REMOTE OPERATIONS EXECUTION



Remote Operations consist of 5 consecutive steps

1 Information display



AENA publishes **daily flights** and once the aircraft touches the ground, **AENA assigns the stand**

2 Operator assignment



RCS **coordinator assigns the operation** to a specific remote operator

3 Stand Activation



Check list: Activation of RCS, selection of terminal/stand, stand' activation and cameras ON

4 PBB
Operation



Execution of remote operation once all checks are correctly performed

5 Completion



Once the PBB docking is completed, **the light turns green** and docking operation is finished

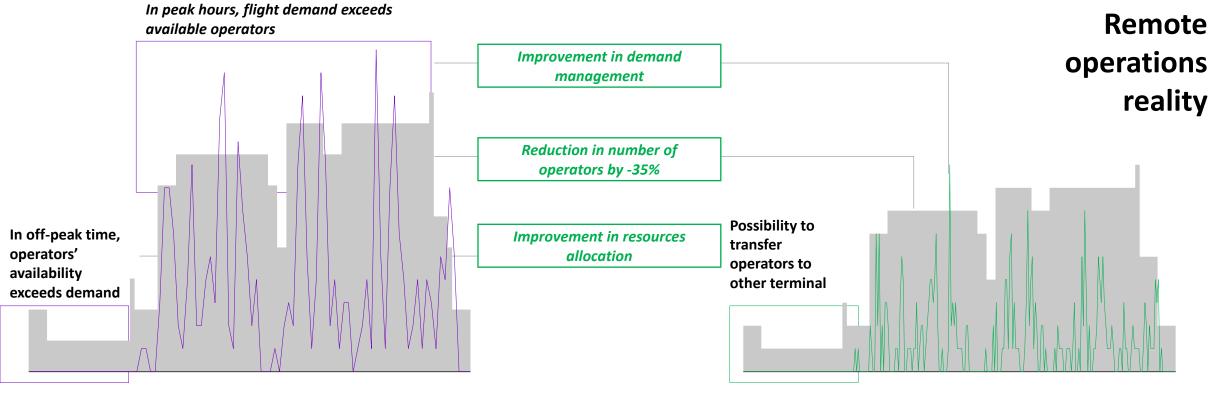




REMOTE VS MANUAL OPERATIONS: DEMAND MANAGEMENT

MAD real operations (T4) – 15 minutes operations

MAD real operations (T4) – 5 minutes operations



Manual operations require for higher operational time for operators due to unnecessary displacements; it could lead to situations in which flight demands exceed operators' availability

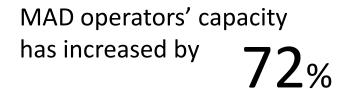
Operations demandOperators availability

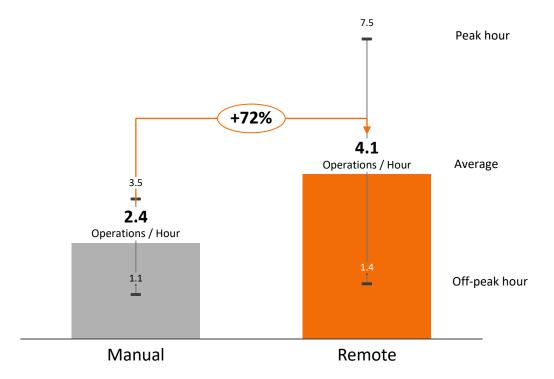
Increasing operators' availability (due to reduction of unnecessary operations during pre-docking) leads to **better demand management.** Additionally, possibility **to allocate resources in other terminals** in case of operators availability exceeds demand





REMOTE VS MANUAL OPERATIONS: OPERATORS EFFICIENCY





Average number of operations executed by an operator in a certain day in MAD Airport (manual vs remote)

Driven by the rise in operators' availability

Reasons for optimizing operators' capacity

- 1. Subtraction of time-consuming operations (e.g., displacements between gates)
- 2. Possibility to deviate demand in case of traffic jam / operators' unavailability
- 3. Docking specialized team: increase in efficiency & efficacy of the operations while reducing uncertainty for overall operations timing

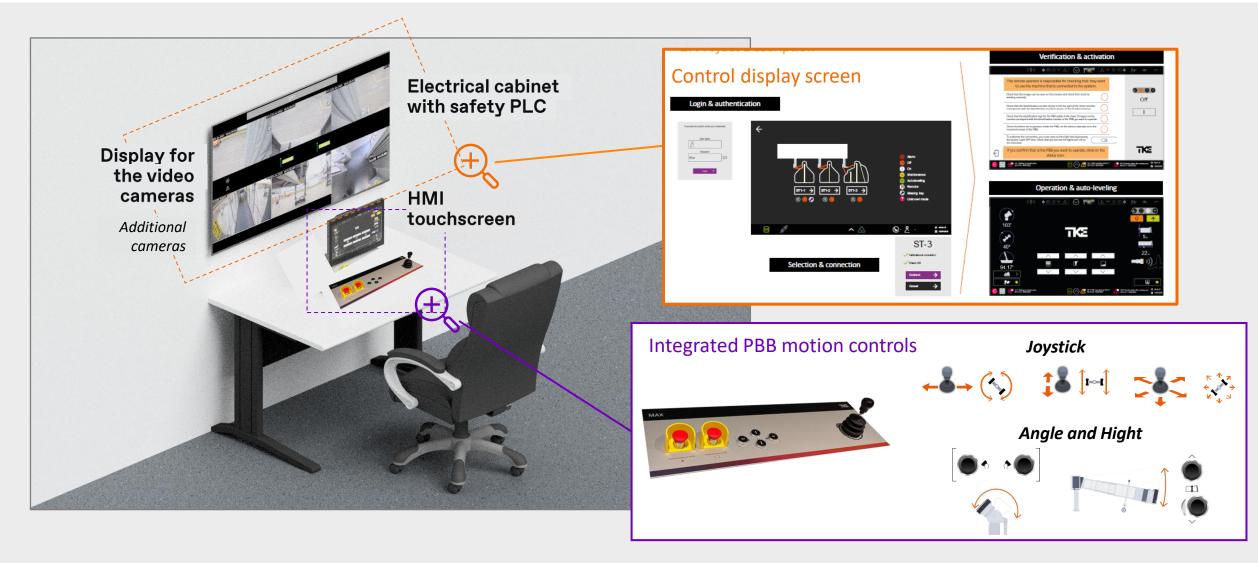
Leading to a nimble demand management

- 1. Demand-tailored real time assignation
- 2. Shortening of operators dedicated time per operation
- 3. Management of ups & downs in air traffic



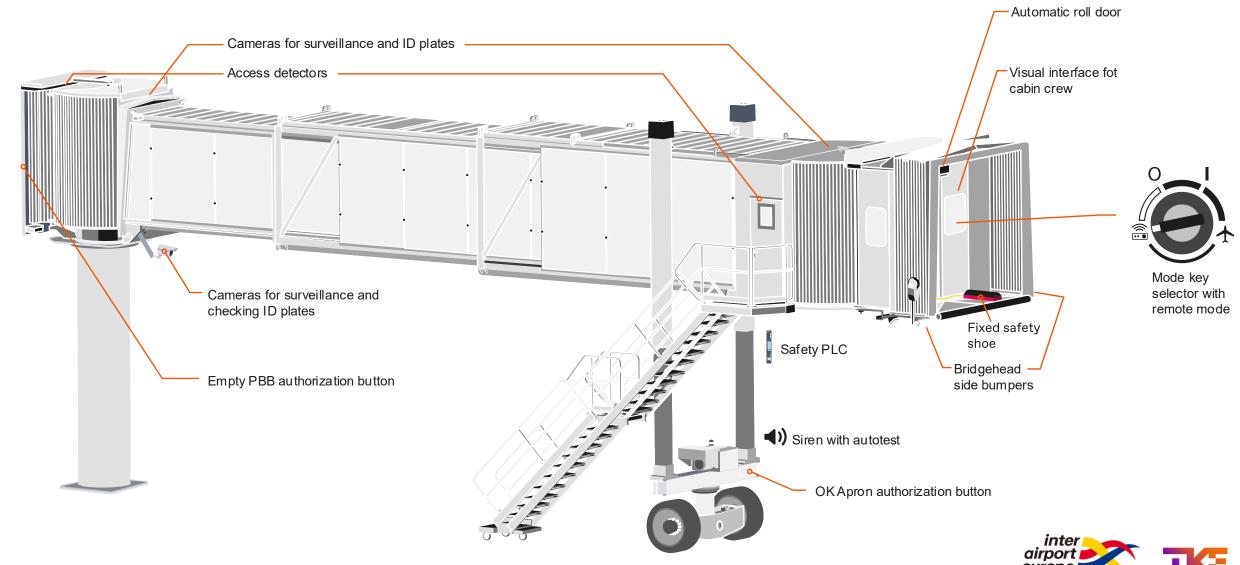


REMOTE CONTROL STATION ELEMENTS





PBB components for remote control

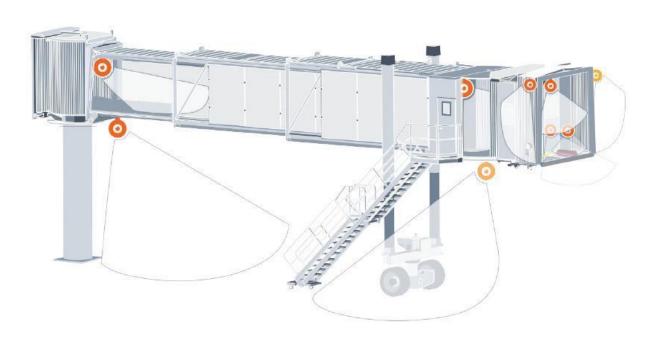


The world's leading airport exhibition

PBB camera display

Camera setup

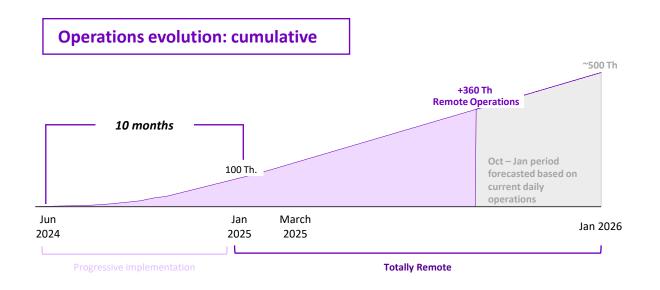
360° Degrees Monitoring using IP Cameras







REAL LIFE INDICATORS AND KEY MILESTONES



Note (1): since the implementation of RCS, no work accidents related to bridge operations were reported Note (2): number of hourly operations have raised by 72% due to higher availability of operators by eliminating the displacements between gates Strictly confidential Source: Aena and TKE internal information

- MAD RCS project took 1 year since the start of boarding bridges reconditioning process to operate 100% of bridges remotely
- 10 months to reach +100,000 remote operations controlled by MAD RCS hub (+1,000 daily operations)
- MAD RCS Hub provides an accessible, safe and climate-controlled workplace for operators:

≥ 100% Work accidents¹

• And increasing operators' efficiency:

772% Operations / Hour²



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MAX AUTOMATE – BUILDING BLOCKS

RCS – Remote Control System







Driving PBBs remotely and safely from a control room

ADA – Automatic Docking Assistance









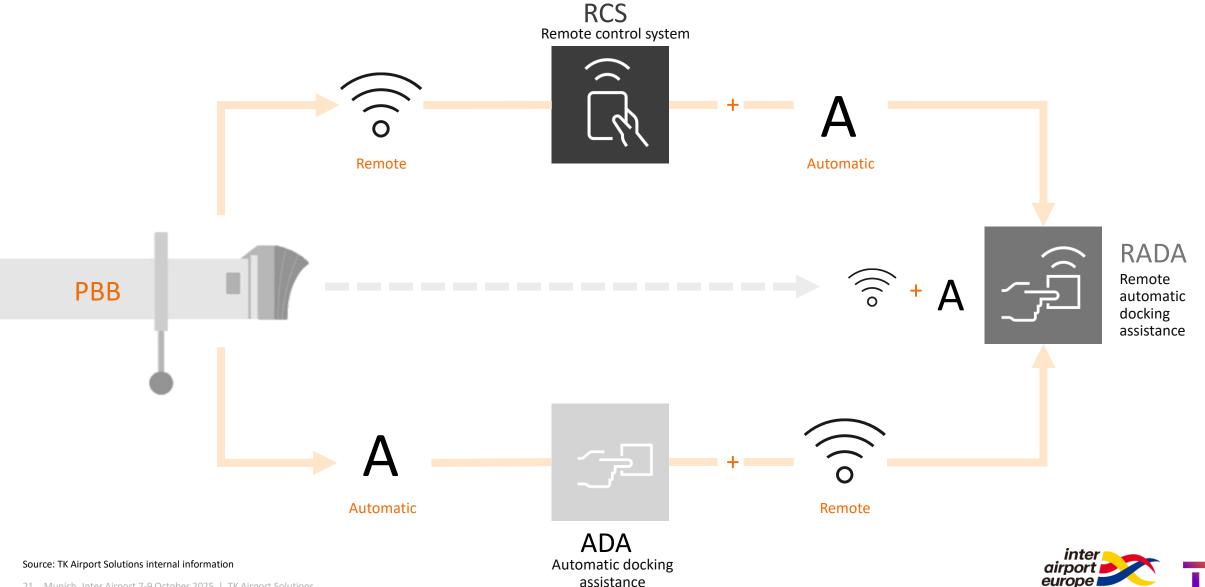
Eliminating the human factor from PBB driving process





EFFICIENCY

MAX AUTOMATE: FLEXIBLE & MODULAR SOLUTION SUITE



MAX AUTOMATE VIDEO









MOVE BEYOND