

THE HUB TO *DYNAMIC* VIETNAM

Inter Airport Europe 25th
Munich, October 07-09th 2025

OVERVIEW

MISSION AND VISION



TO OPERATE

The Innovation & Competition

Improving management skills to continuously invest, operate and manage the modern airports system.

Applying advanced science and technology to improve competitiveness.

Enhancing service quality and passenger experience



TO ACHIEVE

The Success

Maintaining the stability of the employee's life and income. Ensuring aviation safety and security as the host of all sky gates to Vietnam.



TO PROTECT

The Values

Achieving business efficiency and service quality on par with the world. Preserving and developing capital to ensure resources for investment development.



TO CREATE

The Future Growth

Continuing the leading role of the Government in the development in airports infrastructure. Environmental protection and response to climate change.

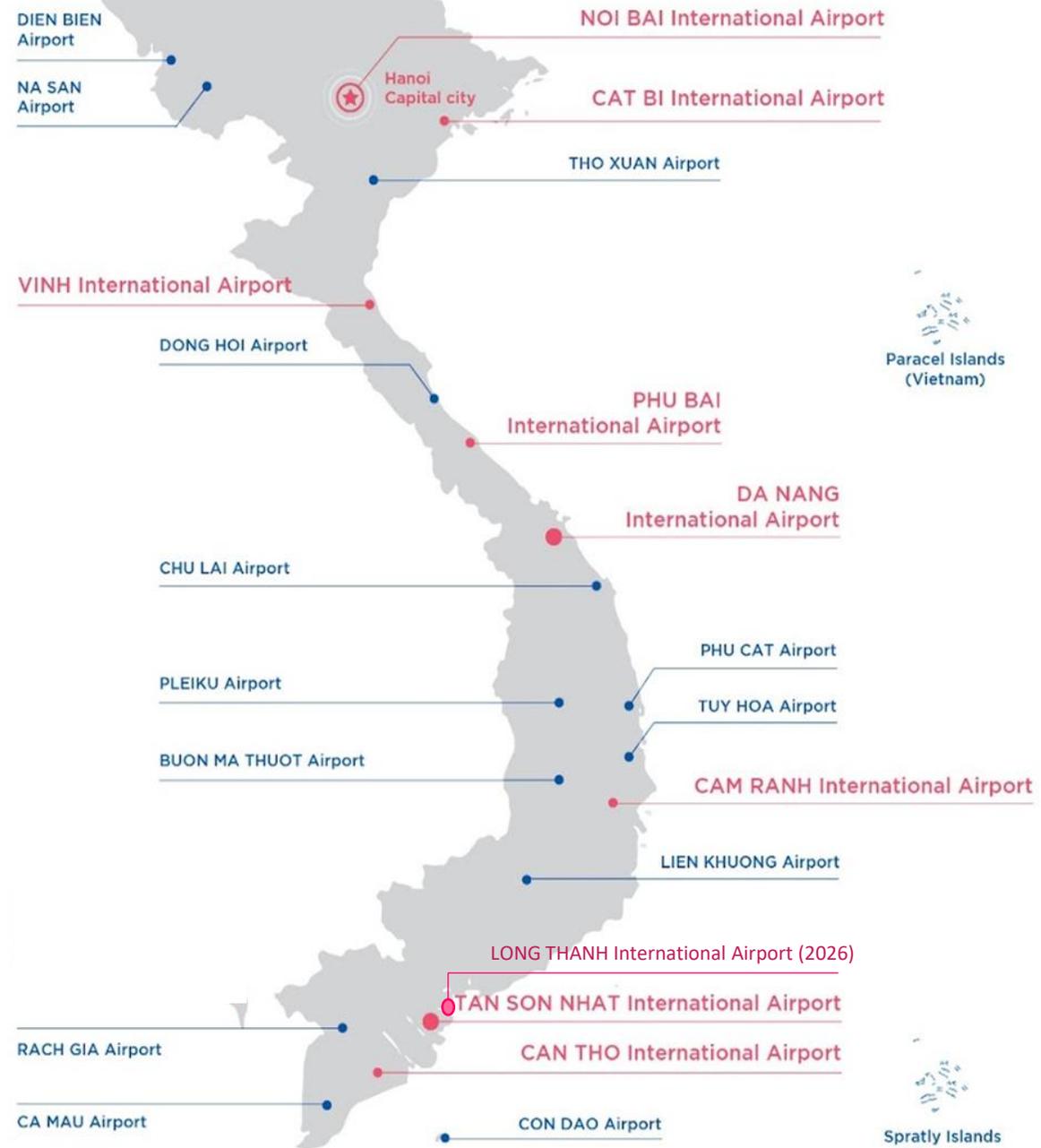




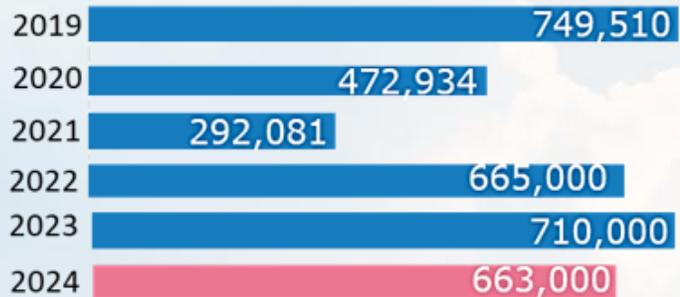
Overview

 **09 INTERNATIONAL AIRPORTS**

 **13 DOMESTIC AIRPORTS**

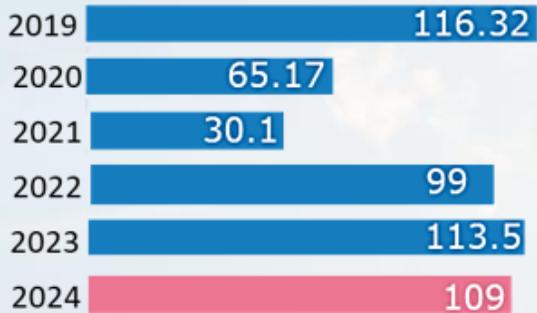


Flight



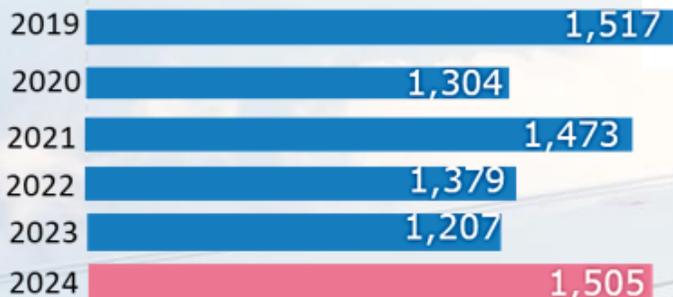
Unit: Aircraft Movement

Passenger



Unit: Mil PAX

Cargo



Unit: Thousand tons

Revenue*



Unit: VND billion

(*) According to the audited consolidated financial statements for the fiscal year

BUSINESS PERFORMANCE

◆ Compare to 2023

In 2024



Passengers

109 million PAX

◆ 41 int'l PAX

◆ 68 domestic PAX



Cargo

1,505 thousand tons

▲ 19%



Aircraft movement

663 thousand movements

▼ 7%

SUSTAINABLE DEVELOPMENT

ACV will continue to upgrade existing airports to achieve increasingly modern and intelligent facilities, progressing toward the "smart/connected-eco" airport model to maintain an unwavering commitment to global sustainability goals.

2030:

- Enhancing efficient energy consumption
- Promoting and implementing the utilisation of green energy in conjunction with ISO:14001 standards
- Decreasing carbon emissions and waste
- Expanding green spaces within airports to create Eco-friendly airport environments.

2050:

- Implementing a significant shift towards electric and green energy to achieve a Carbon level 3+ certification
- Obtaining an Eco Airport certificate
- Achieving a "net zero" reduction in Carbon emissions



TECHNOLOGICAL DEVELOPMENT

FLIGHT OPERATIONAL CORE SYSTEM

1

ACV iCUTE



- ACV i-Cute enables multiple Domestic airlines to use existing airport infrastructures (the same hardware and equipment at a specific airport) to control passenger and flight processing through our own servers

2

ACV DCS



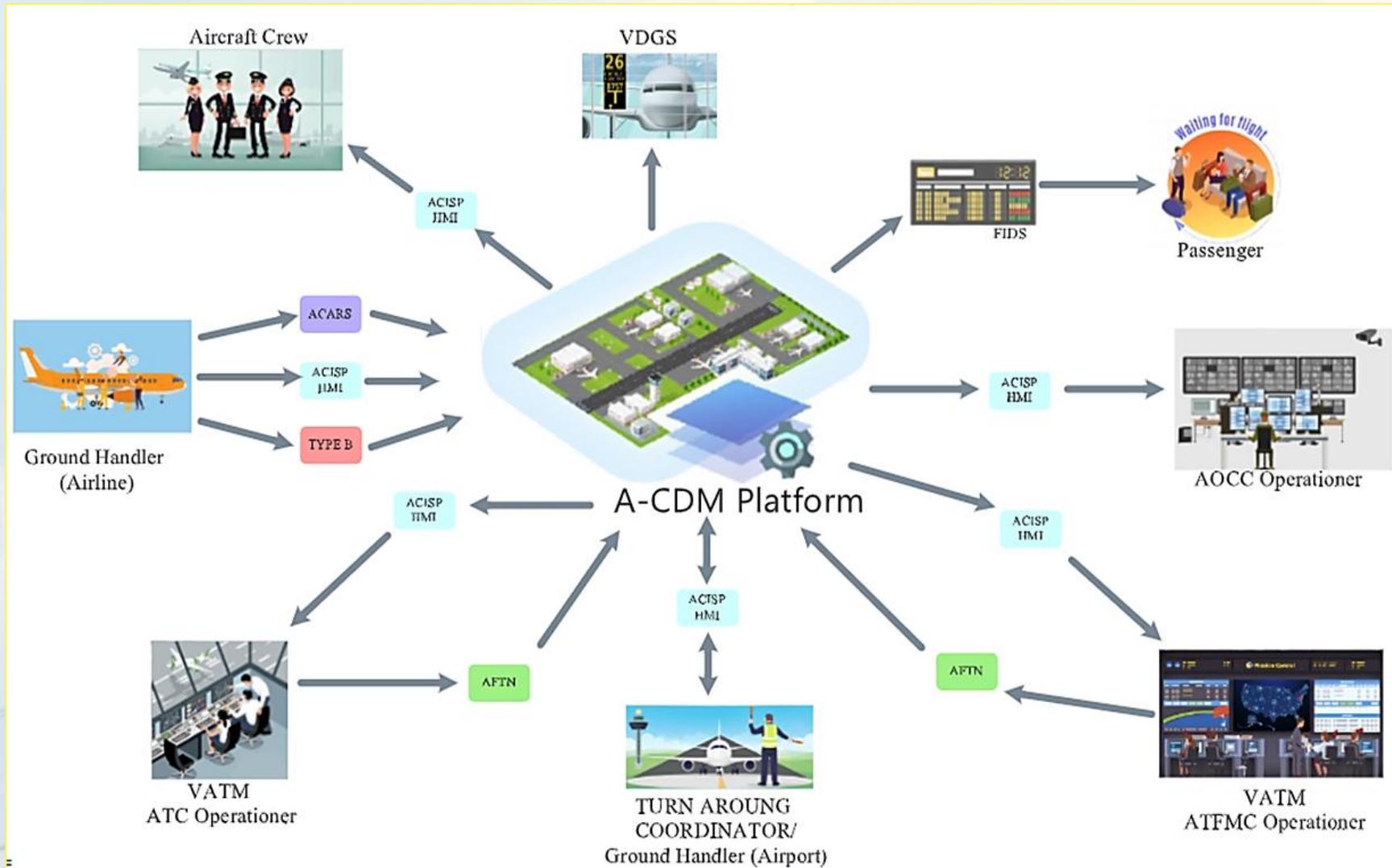
- Common Departure Control System developed by ACV help Passenger Service Staff release stress from learning various systems.
- Receiving/Sending message automatically

3

A-CDM PORTAL



- Official implementation from 02/2024 at NIA và TIA.



A-CDM helps reduce delay and optimize airport operations, by increasing an efficient turnaround process and improving flight predictability through real time data exchange for air navigation services

FLIGHT OPERATIONAL CORE SYSTEM

1 ETC



- Electronic Toll Collection (ETC) enables to increase throughput, reduce overall toll-collection costs, reduce traffic congestion

2 BIOMETRIC & ePASSPORT



- Integration of passenger identity verification using the chip-embedded ID and biometric authentication in the mobile app.
- E-Passport based on ICAO DTC and IATA OneID standards

3 ACV Self services



- Successful integration of ACV ID based on Biometric.

2025

ACV DATA LAKE



Category 1 airports



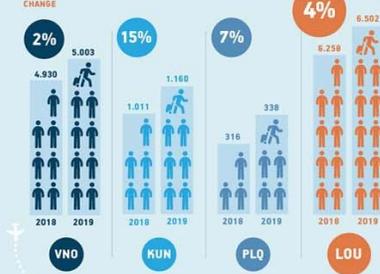
Category 2



Category 3

ACV STATISTICS OVERVIEW

PASSENGERS, K



CHANGE IN SEATS OFFERED



* - Airlines operating scheduled flights excluding low-cost carriers
 ** - Ryanair, Wizz Air, Norwegian Air Shuttle

AVERAGE LOAD FACTOR



* - Airlines operating scheduled flights excluding low-cost carriers
 ** - Ryanair, Wizz Air, Norwegian Air Shuttle

FLIGHTS



NUMBER OF ROUTES



CARGO, KT



TOP 10 COUNTRIES BY PASSENGERS

Country	Share
1 UNITED KINGDOM	26%
2 GERMANY	19%
3 NORWAY	9%
4 ITALY	7%
5 DENMARK	6%
6 UKRAINE	6%
7 LATVIA	5%
8 POLAND	5%
9 SPAIN	4%
10 IRELAND	3%

TOP 10 AIRLINES BY PASSENGERS

AIRLINE	SHARE
1 RYANAIR	33%
2 WIZZ AIR	22%
3 AIR BALTIC	9%
4 GETJET AIRLINES	8%
5 LOT POLISH AIRLINES	6%
6 SCANDINAVIAN AIRLINES	4%
7 LUFTHANSA	4%
8 UKRAINE INTERNATIONAL AIRLINES	3%
9 NORWEGIAN AIR SHUTTLE	3%
10 AEROFLOT	3%

GROUND HANDLING EQUIPMENT

ACV does ground handling for 17 airports in the system



ACV provides ground handling services at 17 airports, where it equips approximately 1,406 types of vehicles and GSE.



ACV has issued basic standards in amount of GSE, vehicles serving aircraft along with operational traffic.



Continue to supplement 160 vehicles and GSE at airports.



Research on investment and replacing non-renewable energy equipment.



Load Control & Flight Operations

Consistently accurate & reliable



Cargo Services

Handling with great care



Baggage Services

Accurate, on-time & safe



MASTER PLAN 2030 - 2050

OBJECTIVES FOR THE PERIOD 2021- 2030

Ensure 22 airports to be modern, secure, safe, and efficient in accordance with ICAO standards

Joining logistic service provider system

Proficient implementation of digital transformation and green eco airports

Investment in human resources

Preservation and expansion of capital

TOP 10 Fastest Growing Countries for Passengers 2017-2040

Over 50 million passengers per annum

Ranked

01

6,2%

Vietnam

Ranked 02

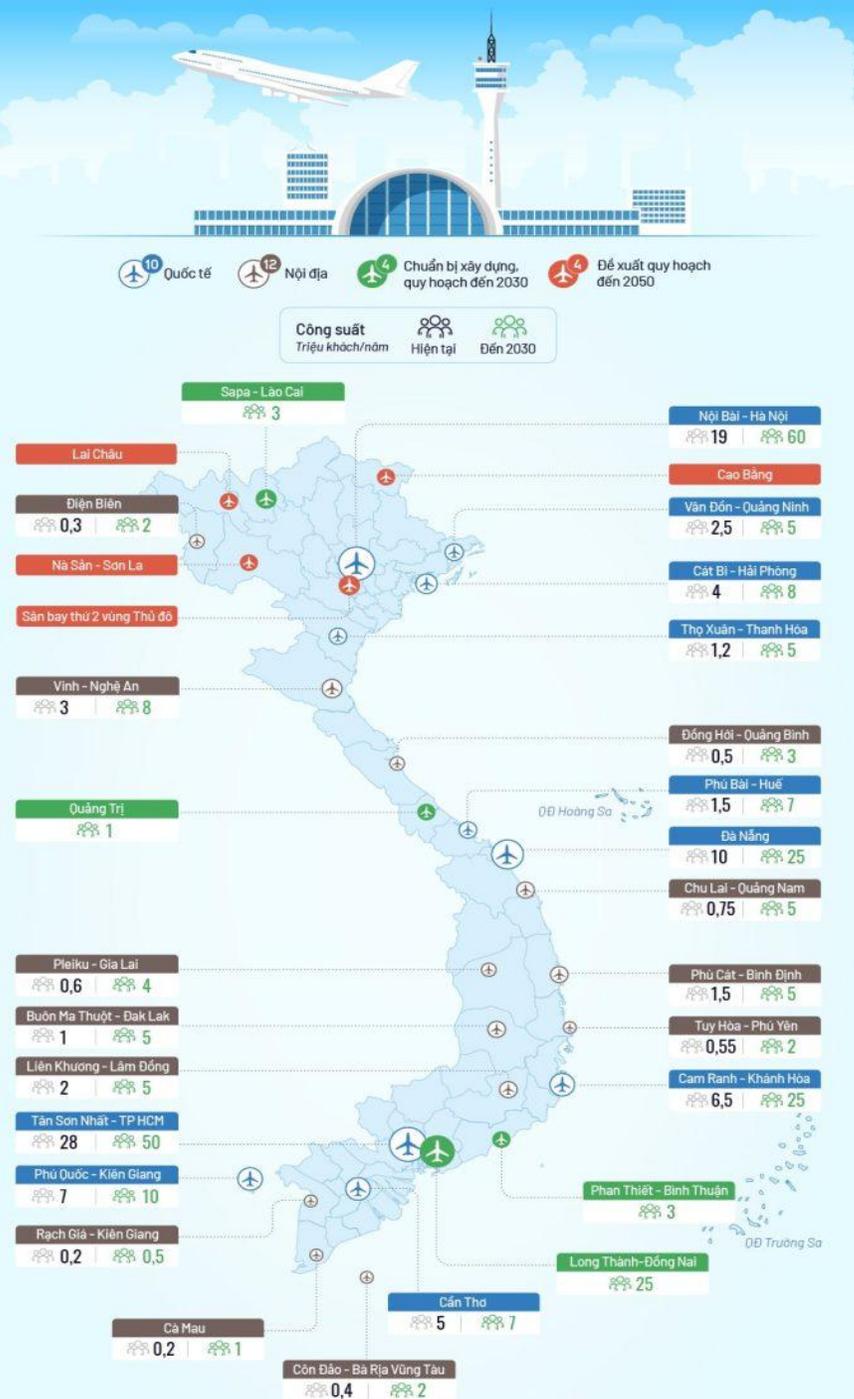
India

Ranked 03

Saudi Arabia

Source: ACI-Annual World Airport Traffic Forecasts 2018-2040

MASTER PLAN FOR PERIOD 2030 - 2050



By 2030: 30 airports

- 14 International airports.
- 16 Domestic airports.

➔ 275.9 mil. passengers & 4.1 mil. tons of cargo

By 2050: 33 airports

- 14 International airports.
- 19 Domestic airports.

➔ 97% population access to airports within 100km

MASTER PLAN FOR PERIOD 2030 - 2050



**Policy &
regulatory
updates to
support growth**



**Adoption of
modern
technology
and green
solutions**



**Human
resource
training for
aviation
industry**



**Strengthening
international
cooperation and
investments**



**Estimated investment:
16.4 Bil USD**

- ➔ **01** State budget.
- ➔ **02** PPP.
- ➔ **03** Private investment.

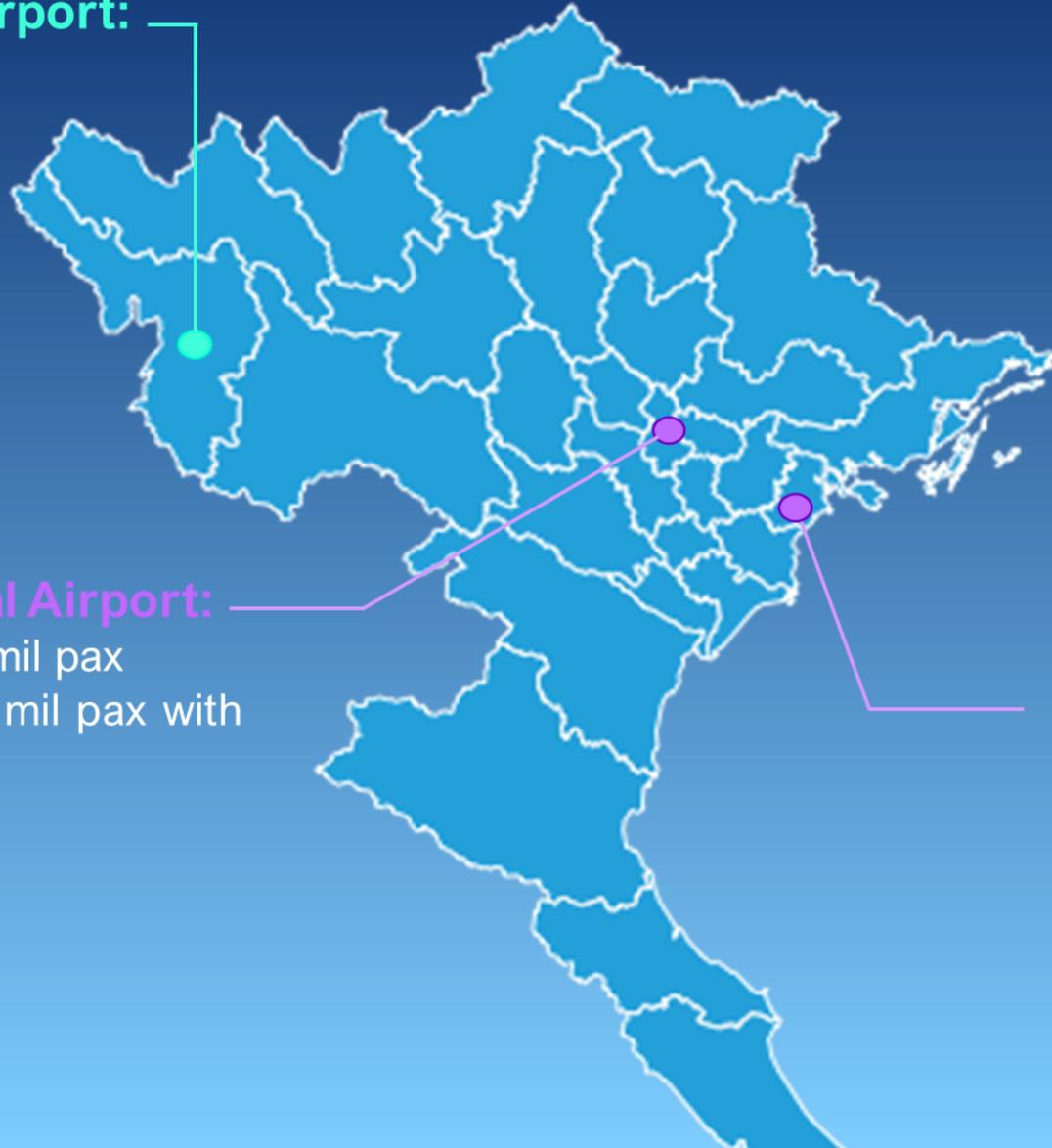


KEY PROJECTS OF ACV



Dien Bien Airport:

- New airport



NORTH

- Completed
- In progress
- Planning

Noi Bai International Airport:

- T2 expansion to 15 mil pax
- New terminal T3 10 mil pax with auxiliary works

Cat Bi International Airport:

- New terminal T2 5 mil pax
- Cargo terminal and parking stand area expansion

KEY PROJECTS OF ACV



MIDDLE

- Completed
- In progress
- Planning

Dong Hoi Airport:

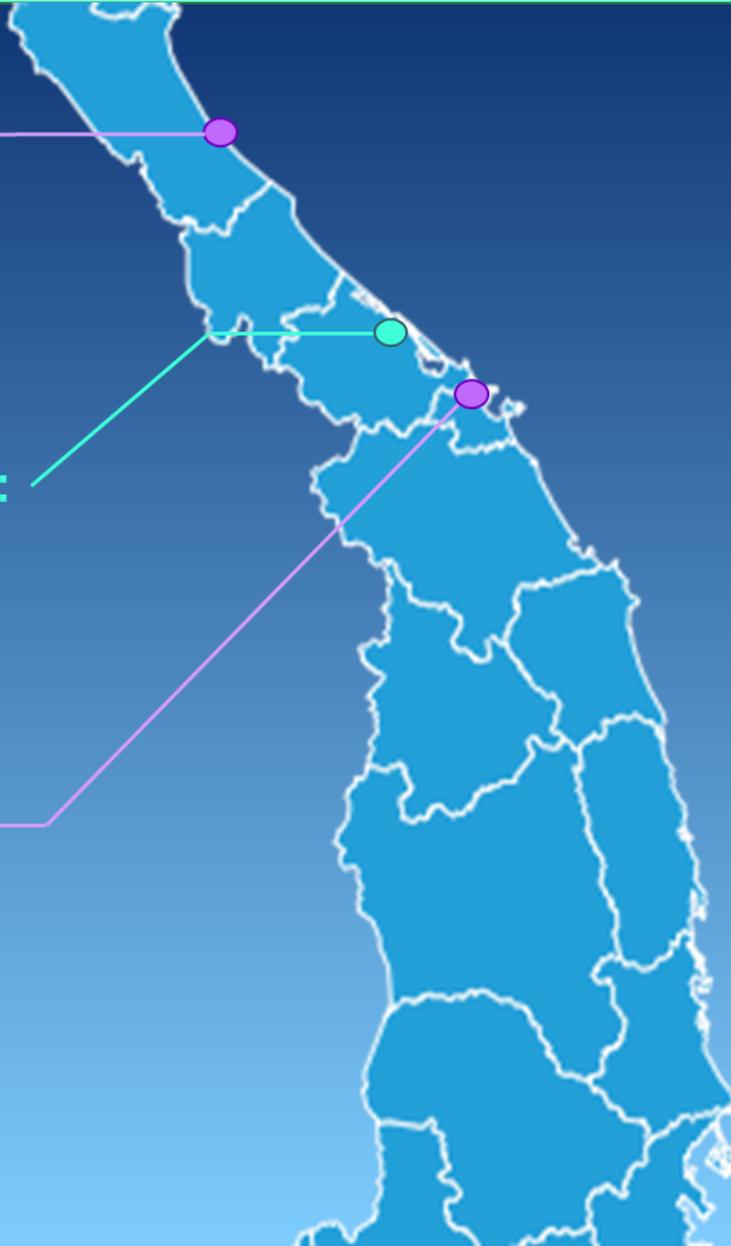
- New terminal 3 mil pax

Phu Bai International Airport:

- New terminal 5 mil pax

Da Nang International Airport:

- Cargo terminal



SOUTH

- Completed
- In progress
- Planning



Long Thanh International Airport (Phase 1):

- 1 Terminal 25 mil pax
- 2 Runway
- 1 Cargo terminal
- Auxiliary works

Ca Mau Airport:

- New terminal

Tan Son Nhat International Airport:

- New terminal T3 20 mil pax

LONG THANH INTERNATIONAL AIRPORT

LONG THANH INTERNATIONAL AIRPORT

Since 2004, ACV has been assigned by the Government and Ministry of Transport to be the investor from the planning phase to prepare the Long Thanh International Airport Feasibility Study of Investment.

On 26/11/2019, at the 8th Session of the XIV National Assembly, the Feasibility Study Report for Long Thanh International Airport Construction Investment Project-Phase 01 was officially approved by the National Assembly of the Socialist Republic of Vietnam.

From 2020, ACV is ready to have all resources to implement the project Phase 1.

Overview of Long Thanh International Airport Project

According to the Pre-Feasibility Study approved by the National Assembly in 2015, the total expected capacity of Long Thanh International Airport for all 3 periods is 100 million passengers/ year and 5 million tons of cargo/ year.

The project of Long Thanh International Airport consists of 3 phases:

Phase

01

2020-2025

Constructing and completing runway No.01, T1 Passenger Terminal and auxiliary items to ensure the designed capacity of 25 million passengers/ year and 1.2 million tons of cargo/ year.

Phase

02

2025-2030

Constructing and completing runway No.02, T2 Passenger Terminal and auxiliary items to ensure the designed capacity of 50 million passengers/ year and 1.5 million tons of cargo/ year.

Phase

03

2035-2040

Constructing and completing runway No.03, runway No.04, T3 & T4 Passenger Terminal and auxiliary items to ensure the designed capacity of 100 million passengers/ year and 5 million tons of cargo/ year.



Long Thanh, Dong Nai
42 km away from HCMC

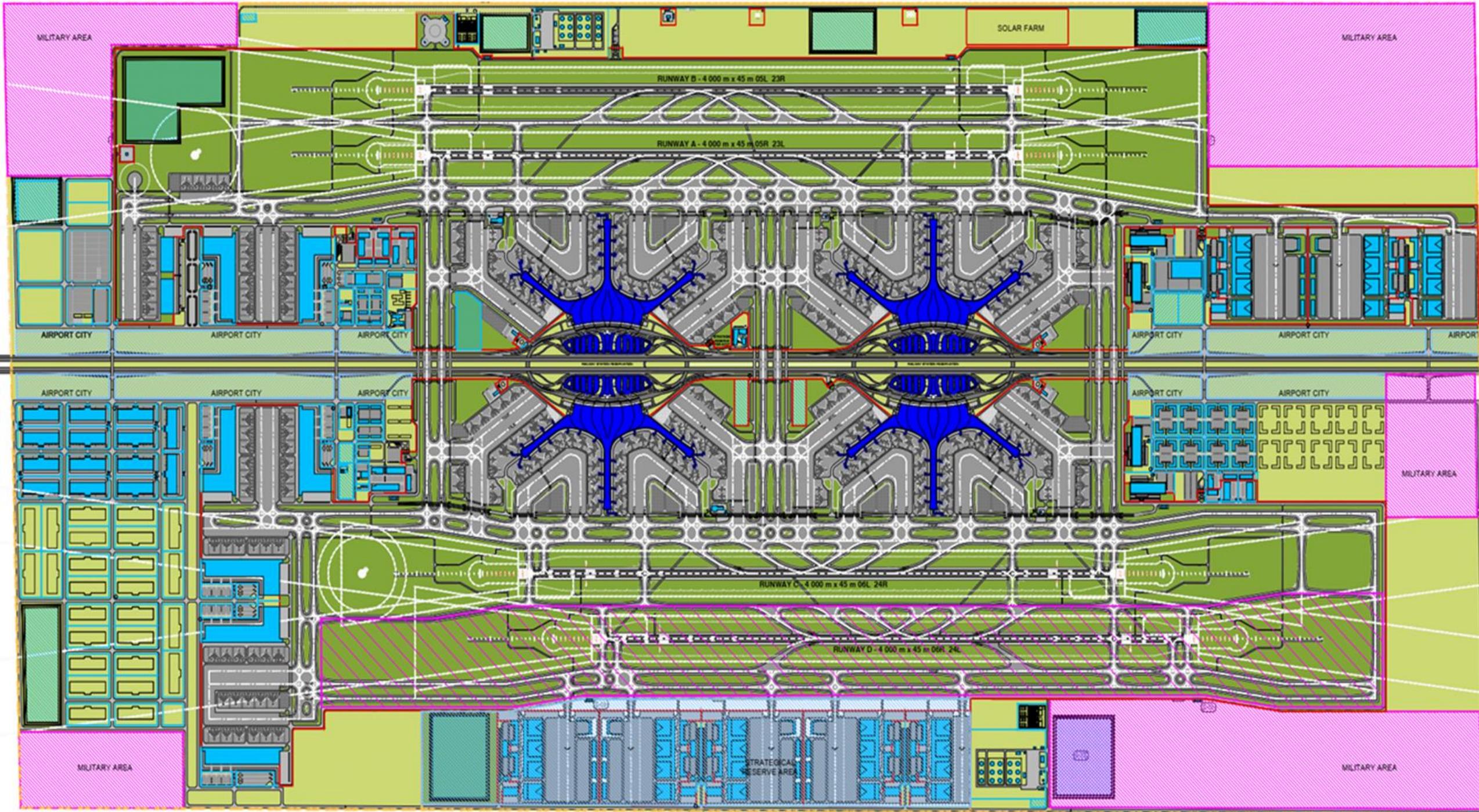


4F International Airport
(ICAO standards)



Total area:
5,000 ha

Perspective drawing of Passenger Terminal – Long Thanh International Airport



LONG THANH INTERNATIONAL AIRPORT



Investment Phase 01



Runway



Passenger Terminal
373,000 m²

Auxiliary items



Apron with 64 positions



Air traffic control tower - 123 m



Parking lot of 3,500 parking positions



Catering area with 40,000 meals/day

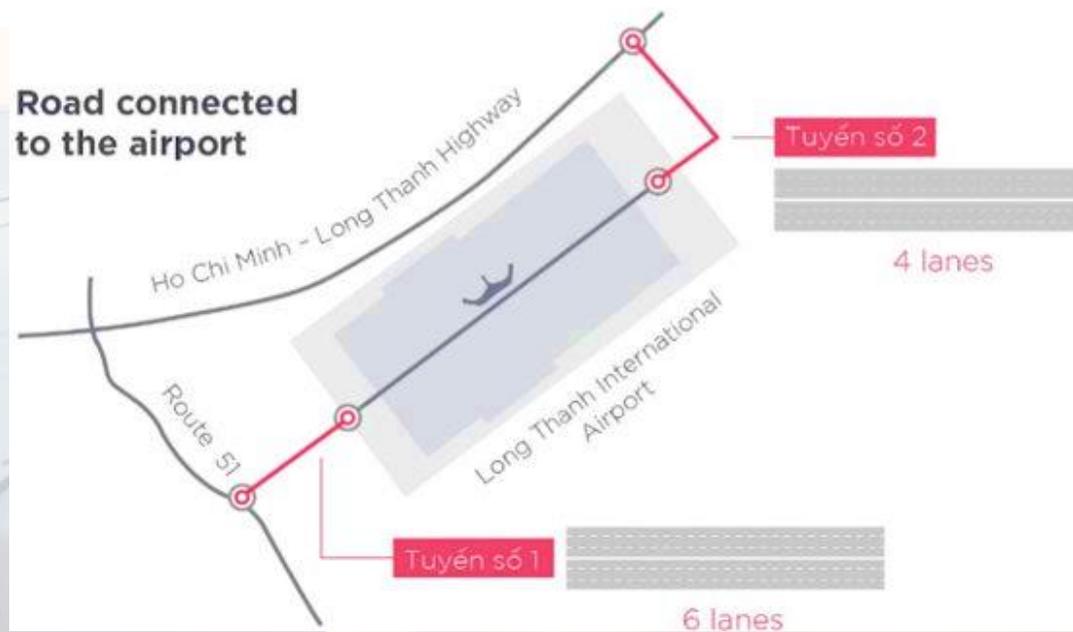


Aircraft maintenance facilities



Fuel station and waste disposal

Road connected to the airport



Project components



Component 01

Construction of authority agencies under State investment in the form of Public-Private Partnership (PPP)



Component 02

Flight operations facilities are invested by VATM using the corporate capital.



Component 03

Essential infrastructure of the airport is invested by ACV using the corporate capital



Component 04

Other auxiliary works under responsibility of Government for selecting investor

LONG THANH INTERNATIONAL AIRPORT



THANK YOU

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